

TippingPoint Corporate Overview

DATASHEET – Corporate Overview

TippingPoint, the leader in intrusion prevention systems (IPS), provides the IPS-secured network, which delivers attack control, access control, and application control. Its foundation is the TippingPoint IPS, the most decorated in its industry with unparalleled performance and security, as evidenced by over 35 awards to date. The IPS obtains evergreen protection from the Digital Vaccine service, powered by DV Labs, the largest body of security researchers in the world. DV Labs is made up of expert internal researchers and over 600 Zero Day Initiative researchers.

TippingPoint Employees

300

Web Site

www.tippingpoint.com

Global Presence

7501 North Capital of Texas Hwy.
Building B
Austin, Texas 78731 U.S.A.

Canada, Mexico, Brazil, Germany, The Netherlands,
United Kingdom, France, Italy, Spain, Sweden, South
Africa, UAE, Saudi Arabia, India, Singapore, Australia,
Korea, Japan, Taiwan, Hong Kong and China

Trading Symbol

NASDAQ: COMS

TippingPoint Leadership

James Hamilton

President

Marc Willebeek-LeMair, PhD

Chief Technology Officer

John Thornborrow

Chief Financial Officer & Chief Operating Officer

K. Arlan Harris

Senior Vice President and General Manager

Steve Chappell

Vice President, Worldwide Sales

Neal Hartsell

Vice President, Marketing

Don Ward

Vice President, Technical Field Operations

Preston Lawhorne

Vice President, North American Sales

Paul Couturier

Vice President, EMEA Sales

David Schmertz

Vice President, AsiaPac Sales

TippingPoint® is the leading provider of network-based intrusion prevention systems for enterprises, government agencies, service providers and academic institutions. TippingPoint has been pioneering the IPS market since it launched the first network-based IPS in 2002, and continuously leads the industry by being first to market with innovative features such as spyware protection, quarantine protection, multi-gigabit throughput and phishing protection. TippingPoint is the only IPS that offers VoIP security, bandwidth management, Peer-to-Peer Protection, and default “Recommended Settings” to accurately block malicious traffic automatically upon installation without tuning. Our innovative approach offers customers unmatched network-based security with unrivaled economics, ultra-high performance, scalability and reliability.

Intrusion Prevention Systems

TippingPoint's Intrusion Prevention Systems provide Application Protection, Performance Protection and Infrastructure Protection at gigabit speeds through total packet inspection:

- Application Protection capabilities provide fast, accurate, reliable protection from internal and external cyber attacks.
- Through its Infrastructure Protection capabilities, the TippingPoint IPS protects VoIP infrastructure, routers, switches, DNS and other critical infrastructure from targeted attacks and traffic anomalies.
- TippingPoint's Performance Protection capabilities enable customers to throttle non-mission critical applications that hijack valuable bandwidth and IT resources, thereby aligning network resources and business-critical application performance.

The low latency and switch-like performance characteristics of TippingPoint's IPS allow it to be placed in-line at the core, at the perimeter, on internal network segments and at remote site locations with no adverse network impact. These powerful enforcement points can be centrally controlled by TippingPoint's Security Management System (SMS) to institute and enforce business-wide security policies. This pervasive presence allows TippingPoint to see all network traffic and protect against external as well as internal

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TippingPoint®

attacks; increase bandwidth availability; accelerate network performance for mission-critical applications and alleviate the need for ad-hoc and emergency patching.

Network Access Control

TippingPoint's Network Access Control (NAC) solution enables enterprises to enforce device and user policies to ensure both endpoint compliance and granular post access compliance. This solution goes beyond traditional pre-check and post-check NAC solutions by linking device and user policies to fine-grained, continuous traffic control made possible only by an intrusion prevention system (IPS). By integrating device, user and IPS-based traffic classification and enforcement, enterprises have much greater control over network access and usage, while reducing network security cost and complexity. TippingPoint NAC interoperates with the TippingPoint IPS to ensure all malicious traffic is blocked from each endpoint and suspect or non-compliant traffic triggers other policy-controlled actions, including blocking, quarantining, alerting or rate shaping. Now network and security personnel have unprecedented control over the entire network perimeter with integrated policy-based visibility and control of users, devices and traffic flows.

DVLabs

TippingPoint's DVLabs is the premier research organization for vulnerability analysis and discovery, ensuring TippingPoint customers have the best preemptive protection for vulnerabilities and zero day issues. The team consists of industry recognized security researchers that apply cutting-edge engineering, reverse engineering and analysis talents in their daily operations. The by-product of these efforts fuels the creation of vulnerability filters that are automatically delivered to TippingPoint customers' intrusion prevention systems through the Digital Vaccine® service.

The DVLabs Web site serves as a portal into the research laboratories headquartered in Austin, Texas. Items of interest on the portal include upcoming and published security advisories, upcoming speaking engagements at security conferences, team blogs and contributions to various initiatives and collaborative security projects in the industry. For more information, visit the DVLabs portal at dvlabs.tippingpoint.com.

Digital Vaccine®

Developed by DVLabs, TippingPoint's team of world-renowned security researchers, the

TippingPoint Digital Vaccine service delivers comprehensive security filters to TippingPoint Intrusion Prevention Systems not only to address specific exploits, but also potential attack permutations to protect customers from emerging and Zero-Day threats. With a variety of filters written to cover an entire vulnerability, the Digital Vaccine service provides attack recognition accuracy without compromising network performance.

The Digital Vaccine filters are delivered to customers every week, or immediately when critical vulnerabilities and threats emerge, and can be deployed automatically with no user interaction required.

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